

# Chilimari (Bruca) Catalina

**Address:** Bucharest

**Mobile:**

**E-mail**

**Driving License:** Cat. B, Since: 10.02.1986

F 03.07.1967, Married with 1 child



## SUMMARY

- ❖ *Extensive business and managerial experience built up within more than 30 years of relevant working experience out of which 24 years in managerial positions, within major players on the market and international banking groups;*
- ❖ *Skilled in managing projects and designing processes in banking industry and other related domains like: new systems implementation in, branches network development, IT Applications & Infrastructure, and cost saving strategies;*
- ❖ *Communication and leadership: excellent results in negotiating contracts with business partners.*

## WORK EXPERIENCE

*Jan. 2015 – still working:* Founder and Managing Director

**Company:** **AGESENSE Medical** (official registered as Catrius Med Srl)

In charge with setting up and running day-to-day business for a brand new medical center.

*December 2017 – April 2019:* Director

**Company:** **BOC Asset Management** (former Bank of Cyprus)

In charge with closing banking business of the Group in Romania, with a high level of responsibility to ensure the secure processes and to preserve valuable assets.

*March. 2007 – December 2017:* ORGANIZATION & SYSTEMS MANAGER

**Company:** **Bank of Cyprus Romania Branch**

I have joined the Bank during the early stages of setting up the operations in Romania up to the closing business in Romania. I have actively contributed to the business development, branches network creation, defining full set of procedures and processes design.

- Responsible for ensuring efficient and safe operations of the company through the development and implementation of the Group's policies and procedures regarding the various business units;
- Provides advice and assistance to senior management in the planning, implementation and evaluation of modifications to existing operations, systems and procedures;
- Direct reporting line: Deputy and General Manager of the Bank

*Jan.2003 - Feb.2007:* OPERATIONAL RISK MANAGER

**Company:** **Raiffeisen Bank SA** - Bucharest head office; Department: Risk Division

In charge of introduction Operational Risk Management system & approach in line with Basel II and RZB Group requirements.

*June 2000 - Jan.2003:* NETWORK BRANCHES MANAGER

**Company:** **Raiffeisen Bank SA** - Bucharest HO

In charge of implementation of a new model branch concept, according to RZB Group guidelines (direct reporting line with the local Board). In charge of pre-merger operations analysis between the existing Raiffeisen Bank Romania and former Banca Agricola in terms of organisational structure and operational workflows.

*Jan.1999 – June 2000:* OPERATIONS MANAGER - BRASOV

**Company:** **ABN Amro Bank Romania SA** / Working city: Brasov

Second in charge (Operations Manager) Secondary Corporate tasks (Customer relationship).

*May.1997 - Jan.1999* :TRADE FINANCE SPECIALIST

**Company: ABN Amro Bank SA** - Bucharest HO

Dealing with Trade Finance Operations - Import/Export Letters of Credit, Collections and Letters of Guarantee (documentary business)

*June.1994 – May 1997*: TRADE FINANCE OFFICER

**Company: BRD - Groupe Societe Generale**, Bucharest HO

Foreign currency transactions: Mainly in charge with Import Collections and Letters of Credit.

*July 1991 –June 1994*: COMMERCIAL & BANKING ADVISER

**Company: Romwood SA** - Bucharest

Department: Commercial / Foreign Trade (import-export)

## EDUCATION

### Studies:

1987 – 1992 Academy of Economic Studies - Faculty of Trade Bucharest

1990 – 1992 Specialisation in International Economic Relations

1992 Graduation: Trade – Diploma result: 10

**Courses, certificates & awards:** Raiffeisen Management Academy (2002-2005)

## ABILITIES

### Foreign Languages (writing/speech/reading):

English (advanced, advanced, advanced)

French (medium, medium, medium)

### Skills or details that are relevant to the CV

- Extensive background in working with major players on the market and international banking groups;
- Adaptable and motivated person in challenging situations;
- Entrepreneurial spirit